



Helping
manufacturers
and distributors
grow through
market expertise,
strategic sales
support, and
strong
relationships.



**MORE FIELD
SALES VISITS**

— AND —
SALES CALLS

THAN ANY OTHER
TIER ONE REPRESENTATIVE FIRM
IN THE PNW!



80%



OF OUR TIME IS
IN THE FIELD

100+



**CUSTOMER
INTERACTIONS
A WEEK**

NCSA SPENDS **80%** OF THEIR TIME
IN THE FIELD

7%



**AGENCY
GROWTH**

**YEAR OVER YEAR
AVERAGE OVER LAST
10 YEARS**



**CONSISTENT
GROWTH**



**STRONG
PARTNERSHIPS.
EVERY SEASON.**



**BUILDING
LONG-TERM.
DELIVERING VALUE.**

INDUSTRIES WE SERVE



OIL AND GAS



FORESTRY



AEROSPACE AND
TRANSPORTATION



FOOD
PROCESSING



UTILITIES AND
MUNICIPALITIES



TIMBER
PROCESSING



MANUFACTURING



MARINE



INDUSTRIAL SAFETY
AND FIRE SERVICE



CONSTRUCTION



MAINTENANCE REPAIR
AND OPERATIONS

Deep expertise across
Manufacturing, Oil &
Gas, Utilities,
Construction, Food
Processing, Traffic
Management, and more.

FAST FACTS

YOUR NORTHCOAST TEAM



GENE BESEL

Covers: WA, N. ID, W. MT

★ New team member
joining this fall!



BILLY DeGRENIER

Covers: WA, AK



JOSUE CAMACHO

Covers: WA



DAVID SACHTLER

Covers: OR, SW WA



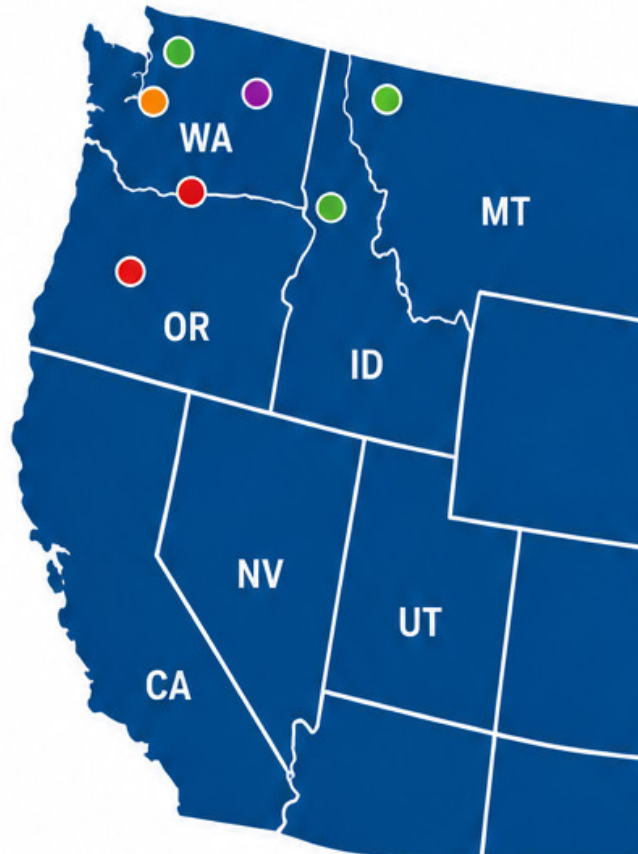
RACHEL SCHAEFER

Inside Support



OLIVIA CABALLERO

Sales Support



Industrial Safety, PPE,
Compliance & MRO experts



Connecting manufacturers,
distributors & end users



Driving growth through
sales, training & market
development



Serving all trades,
industries & markets



Focused on long-term
partnerships and results



IN THE FIELD. ON YOUR SIDE.

Our team is strategically positioned
across the PNW and Alaska to better
serve our partners and customers
every day.